

Solution Provider Program

Linux Professional Institute



**Linux
Professional
Institute**

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I. Purpose of LPI Solution Provider Program

Become a part of the community that supports open source by supporting the people who work in it.

LPI is more than just the world's most-trusted open source certification body. We are actively working to support personal development, professional ethics, and community growth. As part of our 20th year we are embarking on a number of new initiatives towards those goals:

- Individual membership in LPI, which will provide benefits targeted at professional improvement and ongoing learning, as well as a say in our governance
- New certification programs that reach beyond conventional fields of system administration to support managers and others interested in open source

Mention the extending of Essential and more outreach to younger learners?

Be a part of this, join the community of LPI sponsors.



The LPI Solution Provider Program is designed for

- Organizations with Linux and Open Source system solutions and service offerings;
- Companies willing to profile themselves as competence centers on developing Linux and Open Source solutions and services

Benefits for Linux Professional Institute Solution Providers

- Access to LPI's opt-in georeferenced customer base (anonymous access only — no certificate holder names displayed, only filters available: certification level and distance), only for sending job offers;
- Permission to use the Solution Provider program logo and listing on LPI web site related to system solutions and services;
- Partner's job postings listed publicly and included in LPI's regular newsletter (subject to space availability).

2. Whom is it designed for



Organizations with Linux and Open Source system solutions and service offerings.

Companies willing to profile themselves as competence centers on developing Linux and Open Source solutions and services.

3. Benefits

- Access to LPI's opt-in georeferenced customer base (anonymous access only — no certificate holder names displayed, only filters available: certification level and distance), only for sending job offers;
- Permission to use the Solution Provider program logo and listing on LPI web site related to system solutions and services;
- Partner's job postings listed publicly and included in LPI's regular newsletter (subject to space availability).

Benefit	Platinum	Gold	Silver
Recognition			
Placement on CSPP LPI homepage session (ranking)	see ranking	see ranking	see ranking
Partner logo size/highlighting on CSPP LPI homepage session	most prominent	less prominent	standard
Partner can display LPI CSPP logo on own marketing material	●	●	●
Inclusion of partner in the corresponding categories	up to 10	up to 3	only 1
Appearance on the featured partner session	6 per year	2 per year	no

Notes

- All partner data is georeferenced (using the partner's ZIP code and all possible location data available);
- Search is possible through ZIP code, city, region, etc., but also using the number of LPI certified staff and amount of reference customers;
- Search results will be shown following the criteria defined by the user, in compliance with the ranking system, though;
- Companies will be included in their respective categories (service provider, hosting, training, telecom, consulting, etc.).

Benefit	Platinum	Gold	Silver
Services to Partner			
Login to an own area with user/password on CSSP LPI homepage session	●	●	●
Access to the amount of times searches returned the name of his company	●	●	
Access to the amount of times searchers clicked on his company name	●		
Access to free or discount exam vouchers for LPI certification	2 free + 25% discount on further vouchers	1 free + 15% on further vouchers	10% discount
Access to LPI anonymous database of certified professionals	Unlimited search, 2 direct messages per year (further messages at 50% discount)	Unlimited search, 1 direct message per year (further messages at 30% discount)	Unlimited search + eligibility to purchase direct messages at 20% discount
Publication of job vacancies on HR LPI homepage session	2 per year		
Assistance finding the right training partner and/or training material	●	●	●
Promote the partner regularly (including the blog spot for one of the partner's authors)	●	●	
Include the partner's solution in our sales activities	●		
Support partner's product(s) with its own cert(s) based on its education program (case-by-case decision)	yes, with cost	yes, with cost	yes, with cost

Benefit	Platinum	Gold	Silver
Points for achievement of each partner level (used in ranking)	300 points	150 points	50 points
Elegibility and costs			
Amount of partner staff LPI certified professionals	2 LPIC-1 + 1 LPIC-2	2 LPIC-1	1 LPIC-1
Amount of reference customers	2 (active)	1 (active)	1
Pricing (per year and country; maxxed out at 10 countries)	\$1,000.00	\$500.00	\$200.00

Ranking System	Points
Each LPIC-1 certified employee	5
Each LPIC-2 certified employee	10
Each LPIC-3 certified employee	20
Each active reference customer up to 10 employees	10
Each active reference customer up to 50 employees	20
Each active reference customer up to 250 employees	50
Each active reference customer with more than 250 employees	100
Each community centric activity (joining LPI at an event, hosting LPI, supporting an open source project or community, ...)	10
Each certified employee participating in an LPI volunteer program	20
Other activities, e.g., each social media/marketing mention	5

About LPI

LPI is a non-profit organisation with a mission to enable economic and creative opportunities for everybody by making open source knowledge and skills certification universally accessible. We are the global certification standard for Linux and a career support organisation for open source professionals all over the world.

With more than 600,000 exams delivered, LPI is the world's first and largest vendor-neutral Linux and open source skills certification body. We have certified IT professionals in over 180 countries, deliver exams in 9 languages, and have hundreds of training partners.

Learn more about our Channel Partner Programs

Get More Information

Contact LPI and learn more online about the Channel Partner Program

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